

# LEADERSHIP TRAINING

<h2 style="margin: 0;">Bryan &amp; Bryan Associate</h2> <p><b>Martha Bryan</b> (425) 337-1838 (425) 338-4509 <a href="http://www.bryanandbryanassoc.com">www.bryanandbryanassoc.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Management and Employee Training, Consulting, Facilitation &amp; Speaking</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Take This Job &amp; Love It!</li> <li>• The Manager as Leader</li> <li>• Surviving Thriving During Times of Change</li> </ul>	<h2 style="margin: 0;">Dale Carnegie Training</h2> <p><b>Dale Carnegie</b> (909) 938-3422 (562) 427-1040 <a href="http://www.ie.dalecarnegie.com">http://www.ie.dalecarnegie.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training For Managers</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Effective Communication</li> <li>• Human Relations</li> <li>• Skills For Success</li> </ul>	<h2 style="margin: 0;">Franklin Covey Group</h2> <p><b>Preston Luke</b> <b>Barbra Cogburn</b> (888) 576-1776 <a href="mailto:www.prestonluke@franklincovey.com">www.prestonluke@franklincovey.com</a> <a href="mailto:www.Barbaracogburn@franklincovey.com">www.Barbaracogburn@franklincovey.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Workshop</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Business Skills Workshops</li> <li>• Time Management</li> <li>• The 7 Habits Workshop</li> </ul>
<h2 style="margin: 0;">HLC Group</h2> <p><b>Hank Clemons</b> (813) 813-431-9786 (813) 920-0852 (Fax) <a href="http://hlcgroupinc.com">http://hlcgroupinc.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Emotional Intelligence</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Creating an Emotionally Intelligent Workplace</li> <li>• Leading with Emotional Intelligence</li> <li>• Enhancing Teamwork Intelligence</li> </ul>	<h2 style="margin: 0;">IMPAQ</h2> <p><b>Mark Samuel</b> (323) 969-0088 (323) 969-0089 (Fax) <a href="http://www.marksamuel.com">http://www.marksamuel.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Accountability</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• The Power of Personal Accountability</li> <li>• Fundamentals of Accountable Leadership</li> <li>• Holding Each Other Accountable</li> </ul>	<h2 style="margin: 0;">Jerry Strom</h2> <p><b>Contact Information</b> (925) 930-8813 <a href="http://www.JerryStrom.com">www.JerryStrom.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Accountability</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Leadership Speaking</li> <li>• Coach</li> <li>• Consultation</li> </ul>

<p style="text-align: center;"><b>Loretta Martin</b></p> <p><b>Contact Information</b>  (213) 477-1244  <a href="mailto:consultlorettamartin@gmail.com">consultlorettamartin@gmail.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• When you inherit a hornets' nest</li> <li>• Season with Sage</li> <li>• Coaching</li> </ul>	<p style="text-align: center;"><b>Cassel Consulting Group</b></p> <p><b>Jude Cassel</b>  (707) 938-1298</p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Developing Leaders at all levels</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Personal Leadership</li> <li>• Team Leadership</li> <li>• Organizational Leadership</li> </ul>	<p style="text-align: center;"><b>Partners in Leadership</b></p> <p><b>Contact Information</b>  (800) 504-607  <a href="http://www.ozprinciple.com">www.ozprinciple.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Accountability Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Self-Focus Training</li> <li>• Building an Accountable culture</li> <li>• Accountability Sequence Training</li> </ul>
<p style="text-align: center;"><b>Power skills Training &amp; Development Inc</b></p> <p><b>Bob Schout</b>  (505) 629-5711  <a href="http://www.yourpowerskills.com">www.yourpowerskills.com</a>  <a href="mailto:bob@yourpowerskills.com">bob@yourpowerskills.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Organizational skills</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training</li> <li>• Practical staff Development</li> <li>• Supportive Individual &amp; Group training</li> </ul>	<p style="text-align: center;"><b>Robert F. New Jr.</b></p> <p><b>Contact Information</b>  (213) 922-4977  <a href="mailto:Grant.group@zoominternet">Grant.group@zoominternet</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Motivation</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Conflict Res</li> <li>• Motivation</li> <li>• Leadership Training</li> </ul>	<p style="text-align: center;"><b>The Grant Group</b></p> <p><b>Robert L. Grant</b>  (847) 502-6820  <a href="http://grantgroupconferences.com/capabilities.aspx">http://grantgroupconferences.com/capabilities.aspx</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Agency development around unique appointment and pay systems</li> <li>• Finding common ground through and interactive review process</li> <li>• Inspire Individual Performance</li> </ul>

# The Ken Blanchard Companies

## Contact Information

(800) 728-6000

(760) 489-8407 (fax)

(760) 839-8070 (international)

<http://www.kenblanchard.com>

## Main Focus:

- Leadership Training Solution

## Main Courses:

- Executive Development
- Team Effectiveness
- Organizational Excellence

# PROFESSIONAL SKILLS

<p style="text-align: center;"><b>Alliant Insurance</b></p> <p><b>Dan Sakimoto</b>          (949) 660-8165  <a href="mailto:dsakimoto@alliantinsurance.com">dsakimoto@alliantinsurance.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Provided Management Communication and Service Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Coaching and Feedback</li> <li>• Communication</li> <li>• Customer Service</li> </ul>	<p style="text-align: center;"><b>Behavioral Momentum Associate</b></p> <p><b>Lee Lesser</b>          LCC          (951) 603-3013  <a href="mailto:behavioralmomentum@gmail.com">behavioralmomentum@gmail.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Communications and OB</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Dealing with difficult people</li> <li>• Supervisor Skills</li> <li>• Coaching Skills</li> </ul>	<p style="text-align: center;"><b>Development Dimension International</b></p> <p><b>Contact Information</b>          (800) 933-4463  <a href="http://www.ddiworld.com">www.ddiworld.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Client Workshop</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Facilitation Skills</li> <li>• Interaction Management</li> <li>• Target Selection Programs</li> </ul>
<p style="text-align: center;"><b>Graduate School</b></p> <p><b>Ray Vaudo</b>          (310) 755-8567  <a href="mailto:raymond.vaudo@graduateschool.edu">raymond.vaudo@graduateschool.edu</a>  <a href="http://www.graduateschool.edu">www.graduateschool.edu</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Federal government training across many curriculum areas</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Communication Courses</li> <li>• Supervisory and Leadership Courses</li> <li>• Federal Financial Management Courses</li> </ul>	<p style="text-align: center;"><b>Keynote Publishing</b></p> <p><b>Jeff Beals</b>          (402) 697-8897  <a href="http://selfmarketingpower.com/index.php">http://selfmarketingpower.com/index.php</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Professional Development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Ways to Get Involved</li> <li>• Ways to Be More Creative</li> <li>• Ways to Harness the Media's Powers</li> </ul>	<p style="text-align: center;"><b>Jae Limited</b></p> <p><b>Contact Information</b>          (301) 948-7636          (888) 276-1998  <a href="http://www.jaelimited.com">www.jaelimited.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Plain Writing Clinic</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Simple Grammar</li> <li>• Public Speaking</li> <li>• Expert Presentation Skills</li> </ul>

<h2>Malcolm Kushner</h2>  <b>Contact Information</b> (920) 831-3279 <a href="http://www.kushnergroupp.com">http://www.kushnergroupp.com</a>  <b>Main Focus:</b> <ul style="list-style-type: none"><li>Using Humor As A Communication</li></ul> <b>Main Courses:</b> <ul style="list-style-type: none"><li>Public Speaking For Dummies</li><li>Motivational Speaking</li><li>Coaching</li></ul>	<h2>The Difference</h2>  <b>Laurie Brown</b> (248) 761-7510 <a href="http://www.thedifference.net">www.thedifference.net</a> <a href="http://www.successfulsales.blogspot.com">www.successfulsales.blogspot.com</a>  <b>Main Focus:</b> <ul style="list-style-type: none"><li>Training Development</li></ul> <b>Main Courses:</b> <ul style="list-style-type: none"><li>Presentation</li><li>Communication Skills</li><li>Customer Service</li></ul>	

# GUIDANCE & DEVELOPMENT

## Clarity Consulting

**Tina Jackson**  
 (212) 931-8554  
 (212) 504-8324 (Fax)  
[www.claritycon.com](http://www.claritycon.com)

**Main Focus:**

- Consulting

**Main Courses**

- How Strategic in-sourcing Can Benefit your Organization
- Effective Ways to onboard Training
- How to Budget/Schedule Projects with Unclear Priorities

## Consulting

**Debra LaCroix**  
 (805) 857-1478  
[dynadebra@aol.com](mailto:dynadebra@aol.com)

**Main Focus:**

- Management and Training

**Main Courses:**

- Dealing with Challenging Customers in the Public Sector
- Leadership
- Change in the 21<sup>ST</sup> Century Workplace

## Denisoff Consulting Group

**Michael Denisoff**  
 (949) 293-2797  
<http://denisoffconsulting.com>

**Main Focus:**

- Strategy & Biz Consulting

**Main Courses:**

- Organizational Effectiveness
- Training and Development
- Executive Coaching

## Govloop

**Andrew Krzmarzick**  
 (202) 352-1806  
<http://www.govloop.com/>  
[Andrew@govloop.com](mailto:Andrew@govloop.com)  
<http://www.govloop.com/@krazykriz>

**Main Focus:**

- Online community connecting nearly 50,000 government innovators

**Main Course:**

- Advance in Government Career
- Generational Diversity
- Telework

## Keynote Speaker

**Susane RoAne**  
 (415) 416-3915  
 (415) 461-6172  
<http://www.susanroane.com>

**Main Focus:**

- Professional Keynote Speaker

**Main Courses:**

- Communication
- Consultant
- Coaching

## Organization Technologies

**Dorothy Leeds**  
 (212) 864-2424  
 (212) 932-8364 (Fax)  
[www.dorothyleeds.com](http://www.dorothyleeds.com)  
[www.dleeds@dorthyleeds.com](mailto:dleeds@dorthyleeds.com)

**Main Focus:**

- Motivational Speaker

**Main Course:**

- Dialogue Selling
- The Essential Strategy for Successful Managers
- How to be an Outstanding Facilitator

<p style="text-align: center;"><b>Italix Consulting Services</b></p> <p><b>JoAnn Polcari</b>  (760) 419-1835  <a href="mailto:joann@italixconsultingservices.com">joann@italixconsultingservices.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Training and Development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Specializing in Individual Organizational Development in areas of Leadership</li> <li>• Conflict Management</li> <li>• Change Management</li> </ul>	<p style="text-align: center;"><b>The RDR Group</b></p> <p><b>Rich Brandt</b>  (815) 477-2330  <a href="http://www.rdrtraining.com">http://www.rdrtraining.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Partner Connection &amp; Development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Skill Building and Action Planning</li> <li>• Helping organize Life Changes</li> <li>• Trust Building</li> </ul>	<p style="text-align: center;"><b>Rounds Miller &amp; Associates</b></p> <p><b>Mike Rounds</b>  (310) 544-9502  <a href="http://www.roundsmiller.com/">http://www.roundsmiller.com/</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Speaking</li> <li>• Training</li> <li>• Coaching &amp; Consulting</li> </ul>
<p style="text-align: center;"><b>Stewart Liff</b></p> <p><b>Contact Information</b>  (661) 296-1568  <a href="mailto:Sliff36480@aol.com">Sliff36480@aol.com</a>  <a href="http://www.stewartliff.com">http://www.stewartliff.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• HRM, Performance Management and Visual Management</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Managing Government Employees</li> <li>• Improving the Performance of Government Employees</li> <li>• How to Hire and Fire a Government Employee</li> </ul>	<p style="text-align: center;"><b>Teller Associates</b></p> <p><b>Rosalind Teller</b>  (818) 908-9004  (800) 896-6177  (818) 510-3180 (Fax)  <a href="http://tellerassociates.com/about.html">http://tellerassociates.com/about.html</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Management &amp; Staff development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Transformational Leadership</li> <li>• On the Job Stress Management</li> <li>• Great Customer Service in Difficult Times</li> </ul>	<p style="text-align: center;"><b>The Catalyst Group</b></p> <p><b>Ken Lodi</b>  (323) 932-1026  (323) 833-9933  <a href="http://www.thecatalystgroup.com">http://www.thecatalystgroup.com</a>  <a href="http://www.kenlodi.com">www.kenlodi.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Productivity &amp; Career Development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Communication Skills</li> <li>• Presentation Skills</li> <li>• Bamboo Principle (Leadership and Career Development)</li> </ul>

<h2>The Poet Speaks</h2> <p><b>Barbara S. Talley</b> (301) 428-4831 <a href="http://www.thepoetspeaks.com/">http://www.thepoetspeaks.com/</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"><li>• Developmental Skills</li></ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"><li>• Time Management</li><li>• Diversity</li><li>• Effective Communication</li></ul>	<h2>Tudor Consulting</h2> <p><b>Edd Conboy</b> (215) 523-6929 <a href="http://tudorconsulting.net/Edd-Conboy.htm">http://tudorconsulting.net/Edd-Conboy.htm</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"><li>• Organizational Consultant and Executive Coach</li></ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"><li>• Diversity and Inclusion in the Workplace</li><li>• Cultural Competency for Leaders</li><li>• Emotional Intelligence and Leading Change</li></ul>	

