

# LEADERSHIP TRAINING

|   |   |  |
|---|---|--|
| <h2 style="margin: 0;">Bryan &amp; Bryan Associate</h2> <p><b>Martha Bryan</b><br/>                 (425) 337-1838<br/>                 (425) 338-4509<br/> <a href="http://www.bryanandbryanassoc.com">www.bryanandbryanassoc.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Management and Employee Training, Consulting, Facilitation &amp; Speaking</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Take This Job &amp; Love It!</li> <li>• The Manager as Leader</li> <li>• Surviving Thriving During Times of Change</li> </ul> | <h2 style="margin: 0;">Dale Carnegie Training</h2> <p><b>Dale Carnegie</b><br/>                 (909) 938-3422<br/>                 (562) 427-1040<br/> <a href="http://www.ie.dalecarnegie.com">http://www.ie.dalecarnegie.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training For Managers</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Effective Communication</li> <li>• Human Relations</li> <li>• Skills For Success</li> </ul>                   | <h2 style="margin: 0;">Franklin Covey Group</h2> <p><b>Preston Luke</b><br/> <b>Barbra Cogburn</b><br/>                 (888) 576-1776<br/> <a href="mailto:www.prestonluke@franklincovey.com">www.prestonluke@franklincovey.com</a><br/> <a href="mailto:www.Barbaracogburn@franklincovey.com">www.Barbaracogburn@franklincovey.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Workshop</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Business Skills Workshops</li> <li>• Time Management</li> <li>• The 7 Habits Workshop</li> </ul> |
| <h2 style="margin: 0;">HLC Group</h2> <p><b>Hank Clemons</b><br/>                 (813) 813-431-9786<br/>                 (813) 920-0852 (Fax)<br/> <a href="http://hlcgroupinc.com">http://hlcgroupinc.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Emotional Intelligence</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Creating an Emotionally Intelligent Workplace</li> <li>• Leading with Emotional Intelligence</li> <li>• Enhancing Teamwork Intelligence</li> </ul>  | <h2 style="margin: 0;">IMPAQ</h2> <p><b>Mark Samuel</b><br/>                 (323) 969-0088<br/>                 (323) 969-0089 (Fax)<br/> <a href="http://www.marksamuel.com">http://www.marksamuel.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Accountability</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• The Power of Personal Accountability</li> <li>• Fundamentals of Accountable Leadership</li> <li>• Holding Each Other Accountable</li> </ul> | <h2 style="margin: 0;">Jerry Strom</h2> <p><b>Contact Information</b><br/>                 (925) 930-8813<br/> <a href="http://www.JerryStrom.com">www.JerryStrom.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Accountability</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Leadership Speaking</li> <li>• Coach</li> <li>• Consultation</li> </ul>   |

|   |   |   |
|---|---|---|
| <p style="text-align: center;"><b>Loretta Martin</b></p> <p><b>Contact Information</b><br/> (213) 477-1244<br/> <a href="mailto:consultlorettamartin@gmail.com">consultlorettamartin@gmail.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• When you inherit a hornets' nest</li> <li>• Season with Sage</li> <li>• Coaching</li> </ul>   | <p style="text-align: center;"><b>Cassel Consulting Group</b></p> <p><b>Jude Cassel</b><br/> (707) 938-1298</p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Developing Leaders at all levels</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Personal Leadership</li> <li>• Team Leadership</li> <li>• Organizational Leadership</li> </ul>  | <p style="text-align: center;"><b>Partners in Leadership</b></p> <p><b>Contact Information</b><br/> (800) 504-607<br/> <a href="http://www.ozprinciple.com">www.ozprinciple.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Accountability Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Self-Focus Training</li> <li>• Building an Accountable culture</li> <li>• Accountability Sequence Training</li> </ul>  |
| <p style="text-align: center;"><b>Power skills Training &amp; Development Inc</b></p> <p><b>Bob Schout</b><br/> (505) 629-5711<br/> <a href="http://www.yourpowerskills.com">www.yourpowerskills.com</a><br/> <a href="mailto:bob@yourpowerskills.com">bob@yourpowerskills.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Organizational skills</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training</li> <li>• Practical staff Development</li> <li>• Supportive Individual &amp; Group training</li> </ul> | <p style="text-align: center;"><b>Robert F. New Jr.</b></p> <p><b>Contact Information</b><br/> (213) 922-4977<br/> <a href="mailto:Grant.group@zoominternet">Grant.group@zoominternet</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Motivation</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Conflict Res</li> <li>• Motivation</li> <li>• Leadership Training</li> </ul> | <p style="text-align: center;"><b>The Grant Group</b></p> <p><b>Robert L. Grant</b><br/> (847) 502-6820<br/> <a href="http://grantgroupconferences.com/capabilities.aspx">http://grantgroupconferences.com/capabilities.aspx</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Agency development around unique appointment and pay systems</li> <li>• Finding common ground through and interactive review process</li> <li>• Inspire Individual Performance</li> </ul> |

# The Ken Blanchard Companies

## Contact Information

(800) 728-6000

(760) 489-8407 (fax)

(760) 839-8070 (international)

<http://www.kenblanchard.com>

## Main Focus:

- Leadership Training Solution

## Main Courses:

- Executive Development
- Team Effectiveness
- Organizational Excellence

# PROFESSIONAL SKILLS

|  |  |  |
|--|--|--|
| <p><b>Alliant Insurance</b></p> <p><b>Dan Sakimoto</b><br/>         (949) 660-8165<br/> <a href="mailto:dsakimoto@alliantinsurance.com">dsakimoto@alliantinsurance.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Provided Management Communication and Service Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Coaching and Feedback</li> <li>• Communication</li> <li>• Customer Service</li> </ul>   | <p><b>Behavioral Momentum Associate</b></p> <p><b>Lee Lesser</b><br/>         LCC<br/>         (951) 603-3013<br/> <a href="mailto:behavioralmomentum@gmail.com">behavioralmomentum@gmail.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Communications and OB</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Dealing with difficult people</li> <li>• Supervisor Skills</li> <li>• Coaching Skills</li> </ul>        | <p><b>Development Dimension International</b></p> <p><b>Contact Information</b><br/>         (800) 933-4463<br/> <a href="http://www.ddiworld.com">www.ddiworld.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Client Workshop</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Facilitation Skills</li> <li>• Interaction Management</li> <li>• Target Selection Programs</li> </ul>   |
| <p><b>Graduate School</b></p> <p><b>Ray Vaudo</b><br/>         (310) 755-8567<br/> <a href="mailto:raymond.vaudo@graduateschool.edu">raymond.vaudo@graduateschool.edu</a><br/> <a href="http://www.graduateschool.edu">www.graduateschool.edu</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Federal government training across many curriculum areas</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Communication Courses</li> <li>• Supervisory and Leadership Courses</li> <li>• Federal Financial Management Courses</li> </ul> | <p><b>Keynote Publishing</b></p> <p><b>Jeff Beals</b><br/>         (402) 697-8897<br/> <a href="http://selfmarketingpower.com/index.php">http://selfmarketingpower.com/index.php</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Professional Development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Ways to Get Involved</li> <li>• Ways to Be More Creative</li> <li>• Ways to Harness the Media's Powers</li> </ul> | <p><b>Jae Limited</b></p> <p><b>Contact Information</b><br/>         (301) 948-7636<br/>         (888) 276-1998<br/> <a href="http://www.jaelimited.com">www.jaelimited.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Plain Writing Clinic</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Simple Grammar</li> <li>• Public Speaking</li> <li>• Expert Presentation Skills</li> </ul> |

## Malcolm Kushner

### Contact Information

(920) 831-3279

<http://www.kushnergroupp.com>

### Main Focus:

- Using Humor As A Communication

### Main Courses:

- Public Speaking For Dummies
- Motivational Speaking
- Coaching

## The Difference

### Laurie Brown

(248) 761-7510

[www.thedifference.net](http://www.thedifference.net)

[www.successfulsales.blogspot.com](http://www.successfulsales.blogspot.com)

### Main Focus:

- Training Development

### Main Courses:

- Presentation
- Communication Skills
- Customer Service

# GUIDANCE & DEVELOPMENT

|   |   |  |
|---|---|--|
| <p style="text-align: center;"><b>Clarity Consulting</b></p> <p><b>Tina Jackson</b><br/>         (212) 931-8554<br/>         (212) 504-8324 (Fax)<br/> <a href="http://www.claritycon.com">www.claritycon.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Consulting</li> </ul> <p><b>Main Courses</b></p> <ul style="list-style-type: none"> <li>• How Strategic in-sourcing Can Benefit your Organization</li> <li>• Effective Ways to onboard Training</li> <li>• How to Budget/Schedule Projects with Unclear Priorities</li> </ul>  | <p style="text-align: center;"><b>Consulting</b></p> <p><b>Debra LaCroix</b><br/>         (805) 857-1478<br/> <a href="mailto:dynadebra@aol.com">dynadebra@aol.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Management and Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Dealing with Challenging Customers in the Public Sector</li> <li>• Leadership</li> <li>• Change in the 21<sup>ST</sup> Century Workplace</li> </ul> | <p style="text-align: center;"><b>Denisoff Consulting Group</b></p> <p><b>Michael Denisoff</b><br/>         (949) 293-2797<br/> <a href="http://denisoffconsulting.com">http://denisoffconsulting.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Strategy &amp; Biz Consulting</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Organizational Effectiveness</li> <li>• Training and Development</li> <li>• Executive Coaching</li> </ul>   |
| <p style="text-align: center;"><b>Govloop</b></p> <p><b>Andrew Krzmarzick</b><br/>         (202) 352-1806<br/> <a href="http://www.govloop.com/">http://www.govloop.com/</a><br/> <a href="mailto:Andrew@govloop.com">Andrew@govloop.com</a><br/> <a href="http://www.govloop.com@krazykriz">http://www.govloop.com@krazykriz</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Online community connecting nearly 50,000 government innovators</li> </ul> <p><b>Main Course:</b></p> <ul style="list-style-type: none"> <li>• Advance in Government Career</li> <li>• Generational Diversity</li> <li>• Telework</li> </ul> | <p style="text-align: center;"><b>Keynote Speaker</b></p> <p><b>Susane RoAne</b><br/>         (415) 416-3915<br/>         (415) 461-6172<br/> <a href="http://www.susanroane.com">http://www.susanroane.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Professional Keynote Speaker</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Communication</li> <li>• Consultant</li> <li>• Coaching</li> </ul>                                    | <p style="text-align: center;"><b>Organization Technologies</b></p> <p><b>Dorothy Leeds</b><br/>         (212) 864-2424<br/>         (212) 932-8364 (Fax)<br/> <a href="http://www.dorothyleeds.com">www.dorothyleeds.com</a><br/> <a href="mailto:www.dleeds@dorthyleeds.com">www.dleeds@dorthyleeds.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Motivational Speaker</li> </ul> <p><b>Main Course:</b></p> <ul style="list-style-type: none"> <li>• Dialogue Selling</li> <li>• The Essential Strategy for Successful Managers</li> <li>• How to be an Outstanding Facilitator</li> </ul> |

|  |  |  |
|--|--|--|
| <p style="text-align: center;"><b>Italix Consulting Services</b></p> <p><b>JoAnn Polcari</b><br/> (760) 419-1835<br/> <a href="mailto:joann@italixconsultingservices.com">joann@italixconsultingservices.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Training and Development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Specializing in Individual Organizational Development in areas of Leadership</li> <li>• Conflict Management</li> <li>• Change Management</li> </ul>   | <p style="text-align: center;"><b>The RDR Group</b></p> <p><b>Rich Brandt</b><br/> (815) 477-2330<br/> <a href="http://www.rdrtraining.com">http://www.rdrtraining.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Partner Connection &amp; Development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Skill Building and Action Planning</li> <li>• Helping organize Life Changes</li> <li>• Trust Building</li> </ul>  | <p style="text-align: center;"><b>Rounds Miller &amp; Associates</b></p> <p><b>Mike Rounds</b><br/> (310) 544-9502<br/> <a href="http://www.roundsmiller.com/">http://www.roundsmiller.com/</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Leadership Training</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Speaking</li> <li>• Training</li> <li>• Coaching &amp; Consulting</li> </ul>  |
| <p style="text-align: center;"><b>Stewart Liff</b></p> <p><b>Contact Information</b><br/> (661) 296-1568<br/> <a href="mailto:Sliff36480@aol.com">Sliff36480@aol.com</a><br/> <a href="http://www.stewartliff.com">http://www.stewartliff.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• HRM, Performance Management and Visual Management</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Managing Government Employees</li> <li>• Improving the Performance of Government Employees</li> <li>• How to Hire and Fire a Government Employee</li> </ul> | <p style="text-align: center;"><b>Teller Associates</b></p> <p><b>Rosalind Teller</b><br/> (818) 908-9004<br/> (800) 896-6177<br/> (818) 510-3180 (Fax)<br/> <a href="http://tellerassociates.com/about.html">http://tellerassociates.com/about.html</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Management &amp; Staff development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Transformational Leadership</li> <li>• On the Job Stress Management</li> <li>• Great Customer Service in Difficult Times</li> </ul> | <p style="text-align: center;"><b>The Catalyst Group</b></p> <p><b>Ken Lodi</b><br/> (323) 932-1026<br/> (323) 833-9933<br/> <a href="http://www.thecatalystgroup.com">http://www.thecatalystgroup.com</a><br/> <a href="http://www.kenlodi.com">www.kenlodi.com</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Productivity &amp; Career Development</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Communication Skills</li> <li>• Presentation Skills</li> <li>• Bamboo Principle (Leadership and Career Development)</li> </ul> |

|  |  |  |
|--|--|--|
| <h2 style="text-align: center;">The Poet Speaks</h2> <p><b>Barbara S. Talley</b><br/> (301) 428-4831<br/> <a href="http://www.thepoetspeaks.com/">http://www.thepoetspeaks.com/</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Developmental Skills</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Time Management</li> <li>• Diversity</li> <li>• Effective Communication</li> </ul> | <h2 style="text-align: center;">The Staver Group</h2> <p><b>Mike Staver</b><br/> (904) 321-0877<br/> (512) 259-9093<br/> <a href="http://www.thestavergroup.com/index.php">http://www.thestavergroup.com/index.php</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Corporate Executive Coaching Programs and services</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Powerful keynote speeches</li> <li>• Training and development processes</li> <li>• Personal coaching</li> </ul> | <h2 style="text-align: center;">Tudor Consulting</h2> <p><b>Edd Conboy</b><br/> (215) 523-6929<br/> <a href="http://tudorconsulting.net/Edd-Conboy.htm">http://tudorconsulting.net/Edd-Conboy.htm</a></p> <p><b>Main Focus:</b></p> <ul style="list-style-type: none"> <li>• Organizational Consultant and Executive Coach</li> </ul> <p><b>Main Courses:</b></p> <ul style="list-style-type: none"> <li>• Diversity and Inclusion in the Workplace</li> <li>• Cultural Competency for Leaders</li> <li>• Emotional Intelligence and Leading Change</li> </ul> |
|  |  |  |

